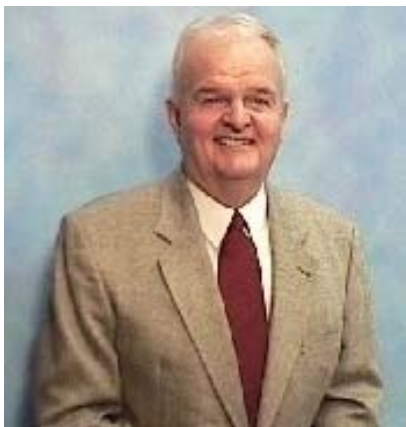


# Richard L. Kilmer

## 2004-2005 President



Richard Kilmer grew up on a corn, soybean, and dairy farm in north central Indiana. He received a B.S. and M.S. in Agricultural Economics from Purdue University in 1965 and 1967 and his Ph.D. in Agricultural Economics from Ohio State University in 1975. Between his Masters and Ph.D., Dr. Kilmer served in the United States Air Force as a maintenance officer from 1968 through 1972, where he attained the rank of captain. Upon graduating with his Ph.D., he joined the United States Department of Agriculture's Economic Research Service as an agricultural economist in the Inputs and Finance Division from 1975 through 1977. Dr. Kilmer joined the Food and Resource Economics Department at the University of Florida in 1977 where he continues his work as a professor of agricultural economics specializing in agricultural marketing and as a member of the International Agricultural Trade and Policy Center.

While at the University of Florida, Dr. Kilmer's research in agricultural marketing has been in the commodity areas of dairy, citrus, and vegetables. His most recent research has dealt with the development of a bargaining framework for the negotiation process between a milk marketing cooperative and fluid milk processing plants. A generalized axiomatic Nash bargaining model is used to investigate the price negotiation process. Issues such as risk aversion, bargaining power, and milk shortage-and-surplus situations are considered. His research in agricultural marketing has resulted in 155 publications and 38 abstracts which include one co-authored book and one co-authored edited book; 37 refereed journal articles; over \$1.1 million in contracts and grants; and 56 presentations as presenter and/or co-author at professional meetings and conferences. Dr. Kilmer has taught price analysis and quantitative methods at the undergraduate level and microeconomics and agricultural marketing at the graduate level. He has chaired 28 graduate students and served on 53 graduate committees and served as the Food and Resource Economics Department's Graduate Coordinator from 1992-1996.

Dr. Kilmer has been an active member in the profession. He is currently a member of the AAEA Communications/Publications Committee (2003 to present). He was Chair (1999-2000) of the AAEA Food and Agricultural Marketing Policy Section and Chair (1997) of the AAEA Doctoral Dissertation Awards Committee (1995-1997). He has been a member of the AAEA Quality of Research Discovery Awards Committee (1998-2000); the AAEA Membership Committee (1985-88); and the AAEA Product Development Sub-Committee (2001). His work in dairy has found him as Chair (1989-1992), Vice-Chair (1980-1982), and Secretary (1987-1989) of the Southern Regional Dairy Marketing Research Projects 166 and 217, and Chair (1999-2000) and Vice-Chair (1998-99) of the Southern Dairy Conference Planning Committee.

Dr. Kilmer has been an active faculty member at the University of Florida. He has served as a member of the University of Florida Senate (1994-2998, 2000-2002); Strategic Planning Group for Graduate Education (1994-1998); Task Force on Tuition Payment Allocation (1995); and Academic Freedom, Tenure, Professional Relations, and Standards Committee (1997-1999). He has served his college as Chair (2000-2002) and Member (1998-2002) of the Graduate Student Honors and Awards Committee; Chair (1987-1988) and Vice-Chair (1986-87) of the UF/IFAS Research Publications Committee; Chair (1989-1990) and member (1987-1990) of the UF/IFAS Awards and Honors Committee; Chair (1991-1992) and Vice-Chair (1990-1991) of the UF/IFAS Project Review Committee; UF/IFAS Graduate Committee Member (1992-1995); UF/IFAS Advisory Committee on Tenure, Promotion, and/or Permanent Status (1995-1996); UF/IFAS Administrative Intern, Office of Academic Programs, College of Agriculture (1995-1996); and Chair of UF/CALS Teaching and Advising Awards Committee (1997).

Dr. Kilmer received the AAEE Award for Professional Excellence for Distinguished Policy Contributions NC-117 (1980); the UF-IFAS Inter-disciplinary Research and Extension Team Award (2000); and the UF-IFAS Academic Programs Graduate Teacher and Advisor of the Year (1994-1995).